

1. Who determines the prices of securities to be issued in the primary market? (1)
2. Mention one common feature of capital market and money market? (1)
3. Which bearer document is issued by a bank against deposits kept by the companies and the institutions for a short period? (1)
4. Distinguish between OTCEI and NSEI on the basis of securities traded. (1)
5. Which method of short term finance is adopted by banks to maintain their cash reservation? (1)
6. Divanshi Ltd. assured their employees that inspite of recession no worker will be retrenched from the job.
 - a) Name and explain the type of incentive offered to the employees.
 - b) Explain one more incentive of the same category. (3)
7. Distinguish between direction and supervision. (3)
8. State any 3 regulatory function of SEBI. (3)
9. Explain Self- Actualisation and Esteem need. (3)
10. Give 3 points of difference between a leader and a manager. (3)
11. Explain briefly any 4 limitation of controlling. (4)
12. Explain in brief:
 - i) Critical point control.
 - ii) Management by exception. (4)
13. Explain any six factors affecting working capital requirement.
(OR)
Explain any six factors affecting fixed capital requirement. (6)
14. What is meant by dividend policy? Explain briefly any four factors affecting dividend policy.
(OR)
Give the meaning of the following:
 - a) Capital structure
 - b) Capitalization
 - c) Financial planning(6)